



JOHN N. DESCO, SCSM, SCLS

John N. Desco is Senior Vice President, Asset Management for Coyote Management. Prior to joining Coyote, John Desco served as Vice President/Regional Manager in the Financial Consulting Group of CB Richard Ellis, where he oversaw the consulting, underwriting and structuring of over 30,000,000 square feet of retail, office and industrial properties, both at the asset and corporate level. Before that, Mr. Desco was actively involved in the initial Coyote acquisitions. In the seven years prior to the creation of Coyote, he was employed by Marathon U.S. Realties, Inc. as Director of Planning and Analysis, working directly for Michael Rulli and Robert Lee as portfolio manager on the Marathon Mall Portfolio. In the eight years prior to his tenure at Marathon, before earning his graduate degree, he was employed as Vice President of Hank Dickerson & Company, a regional real estate investment banking and brokerage firm.

Mr. Desco received his Bachelor of Business Administration degree in real estate finance from Southern Methodist University. He also earned his Master of Business Administration degree from SMU with a concentration in corporate finance and real estate finance, receiving several academic awards in the process. He is an active member of ICSC.